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Dear Doctor,

Thank you for choosing Cottonwood Laboratories, where we *Make It Right* for our clients every day. We are excited to welcome you to the Cottonwood Family. You will find that we are dedicated to great customer service, great fitting appliances, and never taking our clients for granted.

Discover how our team will *Make it Right* for your practice:

- Our products are delivered on time, every time, or they are FREE!
- Get a *Perfect Fit* every time or the remake is free!
- Cottonwood provides appliances that meet a doctor's individual needs.
- Turnaround = 5 days locally and 7-9 days for out-of-town cases.
- Fewer adjustments = less chair time.
- We value your most premium asset time.
- We value and practice open communication with our clients and teams.
- Same day, next day, and 2nd day rushes available, and at a discount *conditions apply*

Thanks again for choosing Cottonwood as your appliance laboratory. We like to build long lasting relationships with our clients. If there is anything else we can do for you, please let us know. We look forward to serving you.

Sincerely,

Brandon Farley

CEO/Owner

